



RI PTAC Newsletter | October 2021

Rhode Island Procurement Technical Assistance Center

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[RIPTAC LinkedIn](#)



Doing Business with DLA: HUBzone program

Wednesday, October 6, 2021
1:30 PM – 2:30 PM

The Defense Logistics Agency (DLA) Office of Small Business Programs offers monthly webinars to educate small businesses and others about DLA's mission and opportunities to participate in our various supply chains. To register go to: <https://tko.dla.mil> select "HQ DLA Small Business Programs."



Join RI PTAC on October from 1 - 2:30 pm

Doing Business with NUWC Division Newport

RI PTAC will host an outreach session with NUWC Division Newport's Sarah Heard, Director, Office of Small Business Programs, and Joe Scarpa, Contract Specialist. They will talk about the Long-Range Acquisition Forecast, prime contracting and subcontracting, and what it takes to be a successful vendor to the US Navy.

This event will be in person at Rhode Island Commerce Corporation, 315 Iron Horse Way, Providence. Registration is preferred since space is limited. To register: [NUWC Newport](#)

Government-wide Category Management Industry Day

October 20th 1:00 - 3:30pm

Join us for this fall industry day and learn what is new in FY22. Learn about category resource management resources that will help in FY22 and beyond. There will be a keynote from the Office of Management and Budget along with a facilities and construction spotlight interview.

To register: [Category Management Industry Day](#)



RI PTAC Presents

Preparing a Capabilities Statement

Thursday, October 21, 2021

9:00am - 11:00am

A well written capabilities statement is a useful tool in government contracting. This is a hands-on workshop to assist with the preparation, development or updating of your business's capability statement. Please have a draft capability statement available during the workshop. A template can be provided if needed, please request one when you register at: [Contracting 101](#)



HUBZone FAQ Update: Maps and Other Changes

The SBA has recently frozen HUBZone maps, made changes to the principal office rules and they also changed their Frequently Asked Questions (FAQ) section for this program in order to clarify these details. For a detailed overview continue reading: [HUBZone FAQ Update](#)

Posted [September 23, 2021](#) by [Christopher Coleman](#)



House Subcommittee Proposes New SBIR/STTR Phase III Transition Pilot Program

The National Defense Authorization Act often includes major changes to the laws impacting government contractors. This year a house subcommittee has proposed establishing a pilot program to help transition more Phase II SBIR/STTR awardees to Phase III. This pilot program could become a broader initiative if it turns out to be successful.

Continue reading: [National Defense Authorization Act](#)

Posted [August 31, 2021](#) by [Steven Koprince](#)

Rhode Island PTAC Staff contact information

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Upcoming Webinars August - September 2021

RI PTAC subscribes to **Govology, a government contracting training webinar service and our subscription benefits PTAC clients!**



If you are a PTAC client and interested in viewing any of the below Govology Webinars, contact your PTAC Counselor or email: PTAC@RIPTAC.org for log-in information.

**NAICS Codes: Six Impactful Digits
For Federal Contractors**

**October 6, 2021
1:00 - 2:30pm**

This Webinar discusses what NAICS codes are and why they are critically important to federal contractors. Learn how NAICS codes can bring new opportunities to your business.

**Past Performance In Government
Contracting**

**October 7, 2021
1:00 - 2:30pm**

Past performance is critical part to many successful government contracting proposals. This webinar will teach you how to best use past performance on your proposals. It will also discuss the evaluation rules, past performance of a teammate, and the difference between past performance and experience.

**Determining Your Proposal
Strategy**

**October 14, 2021
1:00 - 2:30pm**

A leading Proposal strategy is developed well before the RFP comes out. Find out the critical factors to writing a successful proposal. Learn tips and ticks that will help you develop a effective proposal strategy

**How to Competitively Respond to a
Sources Sought and Influence the
Acquisition**

**October 21, 2021
1:00 - 2:30pm**

This webinar will teach you how to "influence the acquisition" of a sources sought opportunity. Many Companies respond to sources sought by responding to the given questions, however there are several other key strategies to use.



**Rhode Island Commerce Corporation
Resource Information for Small Business Assistance**

**COVID-19 Info Line: (401) 521-HELP
E-mail: info@commerceri.com**

Please visit the Commerce website for information about programs and initiatives available for businesses

Website: commerceri.com/covid-19/

