



**February 2022**

**Rhode Island Procurement Technical Assistance Center**

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[RIPTAC LinkedIn](#)**



## **DIBBS Overview and Bidding**

**Wednesday, February 3, 2022  
7:30 - 9:00am**

Join the RI PTAC staff in this session for a basic overview of the Defense Internet Bid Board System website (DIBBS). Learn how to navigate open solicitations, look at awards history and gain an understanding of the common terminology used by Defense Logistics Agency when you use DIBBS.

To register: [DIBBS Overview and Bidding](#)



## **Becoming a SEWP Industry Provider**

**Tuesday, February 15th, 2022  
11:00am - 12:00pm**

The NASA SEWP (Scientific and Engineering Workstation Procurement) Program Office manages a suite of government-wide IT products and services contracts. In this session the Industry Team will address:

- What is NASA SEWP?
- Which federal agencies use SEWP?
- What products and services can be acquired through SEWP?
- Why do federal contract officers choose SEWP?
- Emerging federal acquisition trends.

To Register for this event: [Becoming a SEWP Industry Provider](#)

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## Federal Subcontracting

Thursday, February 17, 2022  
2:00 - 3:30pm

RI PTAC staff can help you assess your company's readiness for working with prime contractors at the federal level. We will talk about registrations, certifications, the bidding process, how to identify subcontracting opportunities, and the differences between the commercial and government markets.

To register: [Federal Subcontracting](#)

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## Marketing Your GSA Contract

Tuesday, February 22, 2022  
1:00-2:00pm

Join GSA for this webinar on how to market your GSA contract. Federal marketing and your sales strategy are both keys to success in the marketplace. This webinar will discuss how to create an effective federal marketing plan with a targeted approach to government procurement.

To register: [Marketing Your GSA Contract](#)

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## Be sure to keep your Sam.gov information up to date

Not having the correct information in your registration can lead to some unfortunate consequences. One of these being the loss of SDVOSB federal verification and other federal certifications. To avoid this always be sure to update Sam with any information changes regarding your business.



## BBCetc Catalyst Advantage Network

RI STAC and RI PTAC are partnering with BBC Entrepreneurial Training & Consulting (BBCetc), a 2021 winner of the Small Business Administration's SBIR Catalyst Award, to increase the representation of women in SBIR/STTR proposal submissions. Scholarships for no-cost leadership training and SBIR consulting are available for a limited time to help

women entrepreneurs move their ideas into the marketplace.

Apply at: [BBCetc Catalyst Advantage Network](#)

Please contact either Christine Smith [Christine.Smith@commercercer.com](mailto:Christine.Smith@commercercer.com) or Melody Weeks [Melody.Weeks@commercercer.com](mailto:Melody.Weeks@commercercer.com) if you have questions or would like additional information about the cohort that will begin in early 2022.



## GovConBrief

### **Understanding the Basics: Government Contractors and Workers with Disabilities**

The Department of Labor Defines disability as “a physical or mental impairment that substantially limits one or more major life activities of such individual” or “a record of such an impairment”. Under section 503 of the Rehabilitation Act contractors are not allowed to discriminate against workers with disabilities. Contractors have several responsibilities when working with worker with disabilities.

Continue reading: [Government Contractors and Workers with Disabilities](#)

Posted [January 17, 2022](#) by [John Mattox](#)

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## **HUSCH BLACKWELL**

### **Fair Chance Act: Restricting Timing of Criminal History Inquiries Begins to Take Effect**

The National Defense Act for fiscal year 2020 included the Fair Chance to Compete for Jobs Act of 2019. This act restricts federal contractors from requesting criminal history information on certain job applicants until the applicant has received a conditional job offer. Event though this act was put into place in 2019 it only applies to "Contract awarded pursuant to solicitations issued after" December 20, 2021.

Continue reading: [Restricting Timing of Criminal History Inquiries](#)

Posted on [January 26, 2022](#) by [Michael Schrier](#), [Sonni Fort Nolan](#) and [Tracey O'Brien](#)



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### **FBI Warns of Ransomware ‘Gang’ Targeting Companies with Infected Universal Serial Bus (USB) Devices**

A criminal hacking group known as FIN 7 has been deploying ransomware onto critical systems of defense, insurance, and transportation companies through infected USB devices. An FBI report from January 6th states that this group has been leveraging USPS and UPS to deliver these infected USB drives, while posing as Department of Health and Human Services or Amazon. Continue reading to learn how to best identify and mitigate this threat.

Continue reading: [FBI Ransomware Warning](#)



SMALLGOVCON

## **Data Rights and the Government Contractor: Restricted Computer Software**

Restricted Computer Software is used in contracts regulated by the FAR. this restriction is concerned with; computer software developed at private expense and that is a trade secret, is commercial or financial and confidential or privileged, or is copyrighted computer software (along with minor modifications to such software). continue reading to learn all the details about Restricted Computer Software.

Continue reading: [Restricted Computer Software](#)

Post on [January 24, 2022](#) by [John Holtz](#)

Notice: If you have any questions on the Covid Mandate for federal government contractors please contact your PTAC Counselor. We will be able to provide the most up to date covid information.

### **Rhode Island PTAC Staff contact information**

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## **Upcoming Webinars February 2022**

**RI PTAC subscribes to **Govology**, a government contracting training webinar service and our subscription benefits PTAC clients!**



**GOVOLOGY**

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**If you are a PTAC client and interested in viewing any of the below Govology Webinars, contact your PTAC Counselor or email: [PTAC@RIPTAC.org](mailto:PTAC@RIPTAC.org) for log-in information.**

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**Cost/Price Realism and Pricing  
Strategy for Government  
Contracting**

**February 3, 2022  
1:00 - 2:30pm**

This webinar will explain the accounting methods for successful costing and pricing. It will teach you how to create a compliant cost accounting system as well as how to complete an accounting narrative. This will also give insight into how you should structure your indirect rate.

**Prospecting for Government  
Market Opportunities**

**February 8, 2022  
1:00 - 2:30pm**

This webinar will demonstrate effective techniques to use when looking for government opportunities. It will discuss the contracting portal on Sam.gov and other websites agencies post bids.

**How to Take Advantage of Your  
Socio-Economic Status Effectively  
– It's Not What You Think**

**February 10, 2022  
1:00 - 2:30pm**

This webinar will discuss how you should communicate your status and differentiate yourself from the competition. It will also show you several methods on how to demonstrate the value of your companies solutions.

**Creating a Capture Plan for Small  
Businesses in the Government  
Marketplace**

**February 22, 2022  
1:00 - 2:30pm**

Capture planning is the process of identifying opportunities, assessing the environment, and implementing winning strategies to capture a specific business opportunity. This webinar will discuss how small businesses can use capture planning to help them win government contracts.

**How to Win a Government Contract  
– The Dos and Don'ts**

**February 24, 2022  
1:00 - 2:30pm**

This webinar will discuss sales strategies for small disadvantaged businesses. It will teach you about your NAICS codes, which agencies to reach out to, and deciding if you need to partner with a large business.



**Rhode Island Commerce Corporation  
Resource Information for Small Business Assistance**

**Website: [commerceri.com/covid-19/](https://commerceri.com/covid-19/)**



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