

# Rhode Island PTAC



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## Changes to Veteran Owned Small Business Requirements

As of October 1, 2018 the Veterans' Administration (VA) began using the Small Business Administrations's (SBA) eligibility rules to verify Service Disabled and Veteran Owned Small Businesses (SDVOSBs and VOSBs).

Additionally, the SBA amended its eligibility rules for SDVOSBs to further clarify the SBA's and the VA's differing rules and interpretations that previously had caused some companies to be a SDVOSB under the VA's regulations, but not the SBA's. Now the SBA will define all regulations and the VA will use the SBA rules to verify SDVOSBs and VOSBs.

The new rules provide clarity into SDVOSB eligibility. Major changes include:

- The service-disabled veteran must control the company's daily business operations but in "extraordinary circumstances" non-service disabled veterans may have a say over certain extraordinary actions.
- The veteran must work at the company during normal business hours and must reside close to the company's headquarters or job sites, however the "full-time" requirement has been removed.
- The service disabled veteran must unconditionally own at least 51% of the aggregate voting interest and must receive at least 51% of the company's annual distribution of profits; however the new rules exclude death or incapacity from the definition of "unconditional ownership".
- The SBA adopted the VA's "surviving spouse" ownership regulation which allows the veteran's spouse to take ownership of the SDVOSB upon the veteran's passing if certain requirements are met.

Check out these links to read more about [the final rule](#), or to read [a legal perspective](#).

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## Doing Business with Primes Panel November 8, 2018

Have you ever wanted to become a subcontractor/vendor for some of the largest prime contractors in the country? Did you know that many of them are either headquartered or have large facilities right here in Rhode Island, as well as nearby Connecticut and Massachusetts?

Join the RI PTAC and the SBA RI District office for this interactive Q&A session with panelists from General Dynamics Electric Boat, Sikorsky and Colt's Manufacturing Company as they explain what you need to do to work with them on some of the largest contracts in the world!

Bring your questions - our expert panelists are here to answer them and help you do business with them!

[Register now.](#)

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## Government Contracting 101 November 8, 2018

Are you interested in diversifying your client list? Are you already established in the government market but have new employees who may need a primer? Has government contracting been on the back burner and you are in need of a refresher?

Come to our 101 workshop to hear the basics of government contracting and determine if it is a good fit for your business.

To register: <https://riptac.ecenterdirect.com/events/4604>

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## NUWC Industry Days Hot Topics

If you were not able to attend the Naval Undersea Warfare Center's reverse industry days last week here is brief overview of topics discussed:

- CPARS Rating - The federal Contract Performance Assessment Reporting System allows a contracting officer to review your performance on a particular contract. Ratings are reviewed when you submit proposals, before awards, sources sought, etc and they provide an overview of your performance, timeliness and responsiveness. It is important to communicate about your rating to your Contracting Officer Representative regularly and at least 30 days before the end of your contract. For example, if you have a good performance record throughout the life of your contract yet something out of the ordinary happens toward the end, you want the record to reflect that overall you are a responsible contractor.
- Enhanced Security - It is becoming increasingly more important to have a solid cybersecurity plan before even bidding on an opportunity. The Department of Defense wants its contractors to be as accountable for security as they are for quality. Moving forward, system security plan evaluations will become part of new RFPs. Additionally, there are new procedural requirements relating to cyber incidents and reporting.
- Forecasting - NUWC breaks down its contracting activities into codes, a few notable codes with a sample of their forecasting include:
  - **Code 10** - Corporate Operations
    - \$20m in facilities and property management contract to be released in 2019
    - \$15m in security facilities, personnel, cyber,
    - \$2.5m in media center and networks likely to be released in 2021
  - **Code 34** - Electromagnetic systems
    - 20 contracts likely to be released in 2018 with a significant focus on hardware
  - **Code 70** - Ranges, Engineering and Analysis
    - NUWC is expecting a full portfolio turn over within the next 2 years

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## DLA Land and Maritime Training Opportunities

Defense Logistics Agency Land & Maritime regularly holds training sessions both in person and online. Upcoming trainings include:

- 11/06/18 - **First Destination Transport (FDT)**
- 11/13/18 - **Replenishment Parts Purchase or Borrow Program/Reverse Engineering**
- 11/15 - 11/16/18 - **TKO Seminar, Columbus, OH**

For more information and registration, please visit [www.tko.dla.mil](http://www.tko.dla.mil) and select "Land and Maritime" from the drop-down. DLA also hosts a number of industry focused events. Scheduled events include:

- **Clothing & Textile's Joint Advanced Planning Brief for Industry (JAPBI)** at DLA Troop Support, Philadelphia, PA, November 28-29, 2018

Updates and further details of these events will be posted on the [DLA Website](#).

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## Save the Date - April 25-26, 2019! DoD New England Region Matchmaker

The annual Department of Defense Northeast Region Council Matchmaker is planned for April 25-26, 2019 at the DoubleTree by Hilton in Portland, ME.

This event is an excellent opportunity to gain face time with federal agency and prime contractor buyers. This event only happens once a year so be sure to save this date on your calendar now!

**More information coming soon.**

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## Upcoming Events and Workshops

Doing Business with Primes - **November 8, 2018**

Introduction to Government Contracting - **November 8, 2018**

Register at : <https://riptac.ecenterdirect.com/events>

[Contact Us](#)