

### What Does the PTAC Do?

The Procurement Technical Assistance Program (PTAP) was authorized by Congress in 1985 in an effort to expand the number of small businesses capable of participating in the government marketplace. The program is tasked with providing technical assistance to navigate the complexities of government contracting. Defense Logistrics Agency, the funding source for the PTAC program has specific guidelines regarding the types of service counselors can provide.

#### We do provide:

- · Confidential counseling
- Registration assistance in federal and state government systems such as the System for Award Management (SAM)
- Market Research and identification of contract opportunities
- Help in understanding bid requirements in order to make a "bid" or "no bid" decision
- Bid preparation assistance reviewing draft proposals and making recommendations
- Post-award contract administration guidance
- Bid match profile development to identify opportunities
- Assistance connecting small businesses to primes and agencies
- Training on various topics relating to government contracting
- Referrals to other business assistance programs

#### We are not able to:

- Provide general business development assistance
- Register in government systems on behalf of a client
- Write proposals on behalf of a client
- Market directly to Government agencies or prime contractors on behalf of a client
- Provide accounting or legal advice

# Opportunities in Government Subcontracting Workshop

Find out how to identify large government contractors that need your product or service. How do they find your small business; how do you find them? Learn how to successfully compete and participate as a federal government subcontractor.

We will define the role of the subcontractor relationship in government contracting and identify resources and strategies for marketing as a subcontractor.

To register: <a href="https://riptac.ecenterdirect.com/events">https://riptac.ecenterdirect.com/events</a>

## Department of Defense Micro-Purchase Threshold Increases

The DoD's Micro-Purchase Threshold (MPT) officially increased when the 2019 NDAA was signed into law, doubling the DoD MPT to \$10,000. This increase will allow contracting officers to make low-dollar acquisitions faster and more efficiently.

## **DLA Land and Maritime Training Opportunities**

The Defense Logistics Agency Land & Maritime regularly holds training sessions both in person and online. Upcoming webinars include:

- 9/18/18 Alternate Offers
- 9/25/18 Qualified Product/Qualified Manufacturer List
- 11/5 11/6/18 TKO Seminar

For more information and registration, please visit <a href="www.tko.dla.mil">www.tko.dla.mil</a> and select "Land and Maritime" from the drop-down. DLA also hosts a number of industry focused events. Scheduled events include:

- Industry Day at DLA Enterprise, Fort Belvoir, VA, September 19, 2018
- Clothing & Textile's Joint Advanced Planning Brief for Industry (JAPBI) at DLA Troop Support, Philadelphia, PA, November 28-29, 2018

Updates and further details of these events will be posted on the <u>DLA Website</u>.

## **Upcoming Webinars**

The PTAC subscribes to Govology, a Government Contracting webinar service and our subscription benefits you!

Webinar topics for the month of September include:

- September 6 How to Effectively Take Advantage of your Socio-Economic Status (at the Federal Level)
- September 13 Unallowable Costs 2018
- September 20 Advanced Teaming Strategies to Accelerate Small Business Government Revenue

If you are interested in watching any of these please contact your PTAC counselor to request an access code.

### Upcoming Events and Workshops

Opportunities in Government Subcontracting - October 16, 2018

Market Research for Government Contracting - TBD

Register at: <a href="https://riptac.ecenterdirect.com/events">https://riptac.ecenterdirect.com/events</a>

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