

Rhode Island PTAC



SAM.gov Notarized Letter Update

As of June 29th, entities will no longer need to have an approved Entity Administrator notarized letter on file **before** their SAM registration is activated. You must mail in the original, signed copy of the notarized letter to the Federal Service Desk (FSD) within 30 days of submitting your new registration or a renewal registration; failure to do so may result in your registration being inactivated.

Those who have **already** submitted letters and are awaiting activation will be processed into "Active" status on June 29th, but GSA anticipates that it will take 7-10 business days to move all pending registrations/renewals into active status, with the transition to be completed by mid-July.

Another change! Effective June 29, entities logging in to [SAM.gov](https://sam.gov) will be asked to create a [Login.gov](https://login.gov) user account. At that point, current SAM.gov usernames and passwords **will no longer work**. Take note of the email address associated with your SAM.gov account now before it is deactivated on the 29th. You must use the same email when setting up your Login.gov account, this will allow SAM.gov to automatically migrate user roles.

If you need any assistance with SAM please contact your PTAC counselor.

SBIR Road Tour in RI on August 22 - Registration Now Open

The SBIR Road Tour is a national outreach effort to educate technology entrepreneurs and innovation supporters about technology funding opportunities provided through the Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs.

Federal program managers representing \$2.5 billion in early stage funding will participate in panel presentations here in Rhode Island that provide in-depth information about agency technology funding priorities. There will also be the opportunity for one-on-one meetings with high-level decision makers.

Please register [here](#).

SBIR Lunch and Learn

RI PTAC, in partnership with the Rhode Island Commerce Corporation, will be holding a SBIR 101 lunch and learn session on Wednesday, July 18 at noon in anticipation of the SBIR Road Tour on August 22, 2018.

Come to this workshop to learn the basics of the SBIR program. Learn what the program is, which agencies participate, necessary registrations, and considerations before submitting a proposal. This workshop should help determine if attending the SBIR Road Tour is appropriate for your business. (A light lunch will be provided.)

To register, <https://riptac.ecenterdirect.com/events/4593>.

NUWC Receives Other Transaction Authority Agreement

Other Transaction Authority agreements (OTA) give federal agencies the ability to develop agreements that are not required to follow a standard format or include terms and conditions that are typically required when using traditional mechanisms.

Agencies use OTAs to introduce new companies into the government market that normally would not participate, with the intention of spurring research and innovation and moving new ideas from concept to production faster than through normal government processes.

The Naval Undersea Warfare Center (NUWC), Division Newport [announced the landmark award](#) of their Other Transaction Authority agreement for Undersea Technology Innovation (Solicitation # N66604-18-9-0001) to the Undersea Technology Innovation Consortium (UTIC). UTIC, represented by management firm Advanced Technology International (ATI), and NUWC Division Newport signed a three-year OTA agreement with options for up to 10 years.

The Consortium welcomes academia, large and small businesses including traditional or non-traditional defense contractors, and not-for-profit entities. Through the Consortium members pursue and perform R&D prototyping efforts in undersea and maritime technology areas cited in NUWC's Other Transaction Authority Agreement for Undersea Technology Innovation. For more information or to learn how to join the Consortium, please visit [their website](#).

Hurricane and Disaster Contracting

The Defense Logistics Agency is currently preparing to support Federal Agency customers' needs during what is expected to be the worst year yet with regard to hurricanes. Now is the time to learn how to do business with the Federal Emergency Management Agency so that when the need arises you will be ready. [FEMA's website](#) is a wealth of information as well as [this page](#) at the Association of PTAC's website.

First Steps include:

- Register in SAM and be sure to complete the Disaster Response Information section indicating you want to be included in the Disaster Response Registry.
- Research FEMA, take note of the top commodities procured for disasters on their website
- Complete the Industry Liaison Vendor Profile
- Search for current FEMA contracting opportunities on [FBO.gov](#)
- Look into subcontracting opportunities with [Department of Homeland Security prime contractors](#)

If you need assistance with any of this reach out to your PTAC counselor.

Doing Business with the United Nations

Have you considered doing business with the United Nations? RI PTAC in partnership with RI Commerce Corporation, the US Commercial Service, the Chafee center for International Business at Bryant University, and the Greater Providence Chamber of Commerce will host a seminar on July 17, 2018 at the Greater Rhode Island Chamber of Commerce.

This seminar will offer an introduction to the UN's \$17.6 billion procurement market for a range of goods and services. The event will be informative for suppliers who have already bid on UN tenders as well as companies who need help getting started. Hear valuable information on the United Nations vendor registration process and upcoming business opportunities with the United Nations.

The following industries should attend:

- Architecture/Construction/Engineering
- Building Materials
- Consulting Services
- Computer Software/IT
- Security/Safety Services and Equipment
- Shipping & Logistics
- Telecommunication
- Transportation Services

Registration information: <https://www.regonline.com/registration/Checkin.aspx?EventID=2301949>

DLA Land and Maritime Training Opportunities

The Defense Logistics Agency Land & Maritime regularly holds training sessions both in person and online. Upcoming webinars include:

- 7/10/18 - **Resolving Issues with Orders**
- 7/17/18 - **Kitting**

For more information and registration, please visit www.tko.dla.mil and select "Land and Maritime" from the drop-down. DLA also hosts a number of industry focused events. Scheduled events include:

- **Industry Day** at DLA Enterprise, Fort Belvoir, VA, September 19, 2018
- **Clothing & Textile's Joint Advanced Planning Brief for Industry (JAPBI)** at DLA Troop Support, Philadelphia, PA, November 28-29, 2018

Updates and further details of these events will be posted on the [DLA Website](#).

Accessing On-Demand Training

Are there any specific training topics you would like to learn about in the comfort of your office or home? RI PTAC has access to many on-demand training videos presented by industry experts. Topics include:

- Proposal Writing
- Cost and Pricing
- Government Contract Types
- SBIR
- Teaming and Joint Ventures
- Marketing and Market Research

You can view the entire library of on-demand presentations [here](#). If you are interested in watching any of them please contact your PTAC counselor to request an access code.

Upcoming Events and Workshops

SBIR Lunch and Learn - July 18th

Register at : <https://riptac.ecenterdirect.com/events>

[Contact Us](#)