

Rhode Island PTAC



Federal End of Year Spending

Did you know that federal spending is significantly increased at the end of the federal fiscal year - September 30th? A new study conducted by the [Data Lab](#) found that on average 6%-8% of annual government spending is done in the last few weeks of the fiscal year.

At the end of the fiscal year, agencies are looking to use whatever funds are remaining or they lose them. Combining this knowledge with the fact that the Simplified Acquisition Threshold (SAT) was recently increased to \$250,000 means this is also a good time to put effort into your government agency marketing.

Purchases made under the SAT are reserved for small business concerns and can be done faster and easier. In FY2017, Simplified Acquisition accounted for \$21B of government spend (read more on this number [here](#)) and that was before the recent increase! You can do this kind of research on your own using government websites like www.usaspending.gov, which is now more user friendly. And, you can also always ask your PTAC counselor for assistance in conducting market research.

SBIR Road Tour in RI on August 22

The SBIR Road Tour is a national outreach effort to educate technology entrepreneurs and innovation supporters about technology funding opportunities provided through the Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs.

Federal program managers representing \$2.5 billion in early stage funding will participate in panel presentations here in Rhode Island. Each agency will provide in-depth information about their specific agency technology funding priorities. There will also be the opportunity for one-on-one meetings with high-level decision makers.

Please register [here](#).

Reminder - SAM.gov Notarized Letter Changes

As of June 29th, businesses no longer need to have an approved Entity Administrator notarized letter on file **before** their SAM registration is activated; however, you must mail in the original, signed copy of the notarized letter to the Federal Service Desk (FSD) within 30 days of submitting your new registration or a renewal registration. Failure to do so may result in your registration being inactivated.

Another change! Effective June 29, entities logging in to SAM.gov will be asked to create a Login.gov user account. At that point, current SAM.gov usernames and passwords **will no longer work**. In order to log in with this new system, you must use the same email you used when you set up your original account. Your existing account information should migrate, allowing you to make your updates.

If you need any assistance with SAM please contact your PTAC counselor.

DIBBS Registration Updated

If you are looking to register on the Defense Logistics Agency's Defense Internet Billboard System, take note of the following changes to the registration process:

Effective July 19, 2018, new DIBBS registrants will be subject to a two-step authentication process. Currently we only validate the e-mail address where a PIN is sent to complete their registration. After the 19th, a new "Physical Address Verification" process will be implemented. An actual post card will be mailed via U.S. mail to the vendor address of record in SAM. This post card will contain a PIN that once received, is used to complete your DIBBS registration. Vendors will not be able to complete their registration or quote until that time. If you do not receive the post card, there is an opportunity to request a 2nd post card. After that, you will have to contact the Manual Vetting Team at DIBBS_Validation@dla.mil to allow you to complete your registration.

If you need assistance registering in DIBBS, please contact your PTAC counselor.

DLA Land and Maritime Training Opportunities

The Defense Logistics Agency Land & Maritime regularly holds training sessions both in person and online. Upcoming webinars include:

- 8/14/18 - **Post Award Overview**
- 8/28/18 - **First Article Testing/Product Lot Test**
- 9/11 - 9/12/18 - **TKO Seminar**
- 11/6 - 11/7-18 - **TKO Seminar**

For more information and registration, please visit www.tko.dla.mil and select "Land and Maritime" from the drop-down. DLA also hosts a number of industry focused events. Scheduled events include:

- **Industry Day** at DLA Enterprise, Fort Belvoir, VA, September 19, 2018
- **Clothing & Textile's Joint Advanced Planning Brief for Industry (JAPBI)** at DLA Troop Support, Philadelphia, PA, November 28-29, 2018

Updates and further details of these events will be posted on the [DLA Website](#).

Accessing On-Demand Training

Are there any specific training topics you would like to learn about in the comfort of your office or home? RI PTAC has access to many on-demand training videos presented by industry experts. Topics include:

- Proposal Writing
- Cost and Pricing
- Government Contract Types
- SBIR
- Teaming and Joint Ventures
- Marketing and Market Research

You can view the entire library of on-demand presentations [here](#). If you are interested in watching any of them please contact your PTAC counselor to request an access code.

Upcoming Events and Workshops

SBIR Road Tour - August 22, 2018

Register at : <https://www.eventbrite.com/e/2018-sbir-road-tour-rhode-island-tickets-45523705629>

[Contact Us](#)